



Telecom Chaos Simplified™

## What Makes Network Control Different?



**If you're like most companies, paying your voice, data and wireless bills is more guesswork than fact. Add distributed offices, a mobile workforce, changing technologies, rules and regulations and you've got a recipe for chaos—and that can cost your business in more ways than just financial.**

There are dozens of companies out there offering to help you make sense of your telecom and mobility spend as well as the assets that make up that spend. Some provide technology to crunch line items and process invoices, often requiring you to bend your in-house procedures into a pretzel in order to make the system work.

Others rely on teams of reviewers to pour over

representative samples of your bills, looking for problems and opportunities and offering recommendations for improvement.

Still others focus on contract analysis and negotiation, promising more favorable terms and service levels.

What do they all have in common? A model that takes everything but the unique needs of your business into account.

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***You'll have quantitative analytics for fact-based decisions.***

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At Network Control we take a different approach. We start with an initial audit—a deep dive into your last 12 months of invoices, contracts, inventory, procurement, provisioning and deployment

processes in order to understand your spend, find initial opportunities, and most important, to fine tune our process to meet your needs, not our methodology.

Next, our team will map out a detailed plan for you, showing what you'll get from every step. When you're ready, Network Control is ready. We can take over your entire procurement process using our expertise and deep knowledge of market-best pricing, terms and SLAs. We'll review, revise or create company-wide policies and procedures designed to improve visibility, reduce fraud and risk, lower expenses. We'll keep you ahead of industry trends like BYOD. You'll have quantitative analytics for fact-based decisions.

Finally, we put in a dedicated account team to build out and manage all ongoing processes so that you can be sure your telecom and wireless worlds will run smoothly and efficiently. That means you'll get reduced and predictable costs; higher levels of service for your employees; better controls for management.

## About Network Control

**Network Control takes traditional Telecom and Wireless Expense Management to the next level. Our full range of services goes far beyond just managing phone bills. We truly can do it all.**

Network Control provides a fully managed solution that combines

***Network Control can do every part of their job better than my people***

bill auditing, invoice management, technology consulting and project management with operational and

business management support. Our telecom expense management services are very cost effective and tailored to meet each customer's specific needs. We can manage daily operations in a way that is transparent and at the same time gives high level visibility and insight into the vendors and services in use, how much they cost, and who within the organization is using them.



## What our customers say about us...

"The carrier actually recommended Network Control to us and we were surprised by it, because we were under the impression that [TEM/WEM] companies had an adversarial relationship with Wireless Carriers. Contrary to our thinking, Network Control and our carrier complemented each other extremely well. They found us over 28% in savings through a combination of unused phones and rate plan optimization and continue to provide us cost avoidance with their on-going ordering and wireless management services."

***VP of IT Operations, large international bank***

"The cost savings both from the initial audit and ongoing communications lifecycle management of services is averaging two and a half times the fees Network Control charges. Senior Management is pleased to know that every service is now ordered and delivered on-time and billed according to the contracted terms."

***Director of IT, leading manufacturer of integrated circuits and memory chips***

"Since telecom spend analysis is not our core competency, I don't want my team wasting time on it...We made the right decision outsourcing. Network Control can do every part of do every part of their job better

than my people can. For the price of one FTE I feel like I have at least seven people watching all aspects of my telecom business."

***CIO, major energy company***

"We were referred to Network Control through a relationship I have with other CIOs in Silicon Valley. They came with very high recommendations, specifically for their customer-centric ways and ability to adapt to organizations internal processes better than any other TEM company."

***Director of Infrastructure, hardware manufacturer***

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