



Technology Chaos Simplified™

TEM: THE NEXT GENERATION

As communications infrastructure has become more complex and integrated with core IT systems, Network Control is ready with the next generation of TEM: **Technology Expense Management**. Now your data center, hosting provider, landlines, data lines, wireless devices, mobile phones, video/web and conference services can be managed by Network Control's TEM Outsourced Services. We help you get control--and keep it.

OUR APPROACH – ASSESS, PLAN, EXECUTE

Network Control first learns a customer's communications and IT strategy, policies, inventory, processes, service levels, and expenses for comparison with our customer base and the overall industry to create an assessment report. Our report establishes a baseline expense profile and usage parameters. It may include recommendations for one-time projects or ongoing outsourced, managed services to realize the operational and monetary benefits identified in the assessment report.

FOCUSED, STRATEGIC PROJECTS

Customers engage Network Control for one-time projects to accomplish specific objectives, such as:

- Audit previous 12 months' invoices to identify vendor billing errors and capture credits.
- Expertly navigate procurement processes for equipment and service including RFI, RFP, RFQ development.
- Establish company-wide technology use policies, and convert corporate and personal telecom and smartphones to new service plans.
- Optimize services based on current vendor terms and rates.

ONGOING MANAGED SERVICES

Network Control is able to take charge of a wide variety of telecom and IT-related business processes:

- Be your complete employee ordering center for voice and data lines, cell phones, smartphones, headsets, and tablets, and audio-video conferencing.
- Navigate carriers' and service providers' cumbersome ordering processes, delays, and errors.
- Process vendor invoices to audit compliance against original order and contract terms; prepare expense accounting entries and payments; identify carrier and service provider mistakes so customers receive refunds quickly.

Our Customers

- ✓ Achieve typical first year telecom expense reductions over 30%.
- ✓ Provide high levels of telecom services to their employees.
- ✓ Take advantage of Network Control's telecom-specific business processes, software, and expertise.
- ✓ Work with a dedicated Network Control account team.

About Network Control

- ✓ Manages \$350M+ IT and telecom expenditures for dozens of customers of all sizes and industries... and growing
- ✓ Vendor neutral
- ✓ 80+ US based Telecom Management Specialists
- ✓ Operations Center: Waverly IA
- ✓ Field Offices: Walnut Creek CA, St. Paul MN, Austin, and Portland, OR
- ✓ Over 22 years of experience simplifying telecommunication and IT chaos

- Build and maintain a detailed inventory of services, lines, and devices mapped to the customer's organization and locations.
- Troubleshoot out-of-service lines and circuits. Disconnect unneeded services in a timely manner.
- Optimize wireless rate plans and device management to reduce cost on a quarterly, or ongoing basis.

CONTRACT REVIEW and MANAGEMENT

Our robust contract alerting, detailed review and recommendations go beyond traditional offerings. We use our extensive and proprietary database and benchmark library to directly negotiate on your behalf. You'll get highly favorable contract terms, rates, conditions and service levels, and our ongoing benchmarking will keep you informed and optimized.

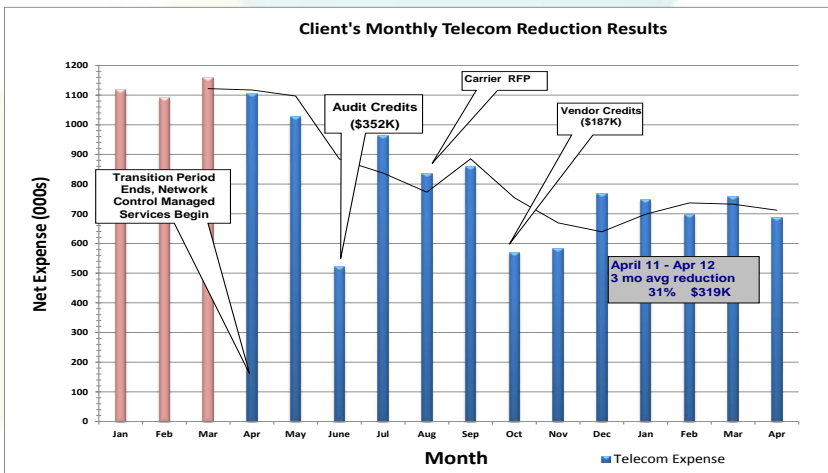
REPORTING and ANALYTICS

We capture telecom and IT-related data so inventory, expenses, and service levels can be tracked, predicted, and controlled. We create reports and online dashboards for our customers' employees, managers and Senior IT staff. Exception reports are pushed to the individuals who need to take timely action. Reports are:

- Consolidated across carriers, services, and locations.
- Summarized Exception and Management reports.
- Customized to your business needs.
- Report categories include contract compliance, usage and expense trends, billing disputes and resolution.
- Designed for managers, by managers to better manage and control your services and reduce cost.

TYPICAL CUSTOMER ANALYSIS

Our Account Managers simplify usage; billing and expense information to ensure customers are well informed without being distracted by superfluous data. This is accomplished by consolidating data into meaningful scenarios and demonstrating how telecom and IT actions drive expenses as well as operational results. The chart below illustrates one customer's results in the first 12 months using Network Control.



Customer Comments

"Network Control has been our telecom resource for eight years. They keep on proving their value by protecting us from carrier billing errors and getting better contract pricing. Outsourcing is the only way I could have a team with their skills. Their fixed outsource pricing is the best value we have found."

Director of IT, Silicon Valley Semiconductor Company

"I hired Network Control to replace two outsourcing companies. They did a fraction of what Network Control does at the same price. Finally my telecom environment and services are organized so I always know what our company is using and how much it's going to cost."

CIO, Financial Institution

"Our Account Manager acts like a corporate employee in the way she runs our internal and vendor meetings and teams up with our procurement and legal staff. Since we went from an in-house solution to Network Control five years ago, I have reduced my telecom spend by \$3.5 million."

VP of Information Systems, Manufacturing Company

Selected Customers



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