



## Telecom Chaos Simplified™

### Network Control

**As a TEM/WEM outsourced services provider Network Control helps companies in a range of industries reduce short- and long- term voice, wireless and data communications expenses. At the same time our team will improve your overall service levels, help to obtain better contract terms and empower management with the control and visibility to manage all communications cost drivers with fact-based decision making.**

### OUR APPROACH – ASSESS, PLAN, EXECUTE

Network Control first learns a customer's communications goals, usage policies, inventory, processes, service levels, and expenses for comparison with our customer base and the overall industry to create an assessment report. Our report establishes a baseline expense profile and telecom usage parameters. It may include recommendations for one-time projects or ongoing outsourced services to realize the operational and monetary benefits identified in the assessment report.

### PROJECTS

Customers engage Network Control for one-time projects to accomplish specific objectives, such as:

- Audit previous 12 months' invoices to identify vendor billing errors and capture credits.
- Expertly navigate procurement processes for equipment and service including Request for Information, Quotations, and Proposals.
- Establish company-wide wireless and smartphone policies, and convert corporate and personal devices to new service plans.

### ONGOING MANAGED SERVICES

Network Control is able to take charge of a wide variety of telecom-related business processes.

- Receive and process employee orders for voice and data lines, cell phones, smartphones, headsets, and tablets, and audio-video conferencing as well as help employees with their selections according to customer policies.
- Navigate carriers' cumbersome ordering processes, delays, and errors.
- Process vendor invoices to audit compliance against original order and contract terms; prepare expense accounting entries and payments; identify carrier mistakes so customers receive refunds quickly.

### Our Customers

- ✓ Achieve typical first year telecom expense reductions over 30%.
- ✓ Provide higher levels of telecom services to their employees.
- ✓ Take advantage of Network Control's telecom-specific business processes, software, and expertise.
- ✓ Work with a dedicated Network Control account team.

### About Network Control

- ✓ Manages \$350M telecom expenditures for 75 Customers.
- ✓ Vendor neutral
- ✓ No contingency fees
- ✓ 50 Telecom Management Specialists
- ✓ Operations Center: Waverly IA
- ✓ Field Offices: Walnut Creek CA, St. Paul MN, and Houston TX
- ✓ Over 15 years of experience simplifying telecommunication chaos

- Build and maintain a detailed inventory of services, lines, and devices mapped to the customer's organization and locations.
- Troubleshoot out-of-service lines and circuits. Disconnect unneeded services in a timely manner.
- Optimize wireless rate plans and device management to reduce cost.

### CONTRACT REVIEW and MANAGEMENT

Our contracts database and benchmark library enable our negotiators to secure excellent contract rates, terms, and conditions. Our customers get highly favorable contracts in a fast moving market. We are not an agent of any vendor; we do not work on a contingency basis. Our customers' best interest is our only priority.

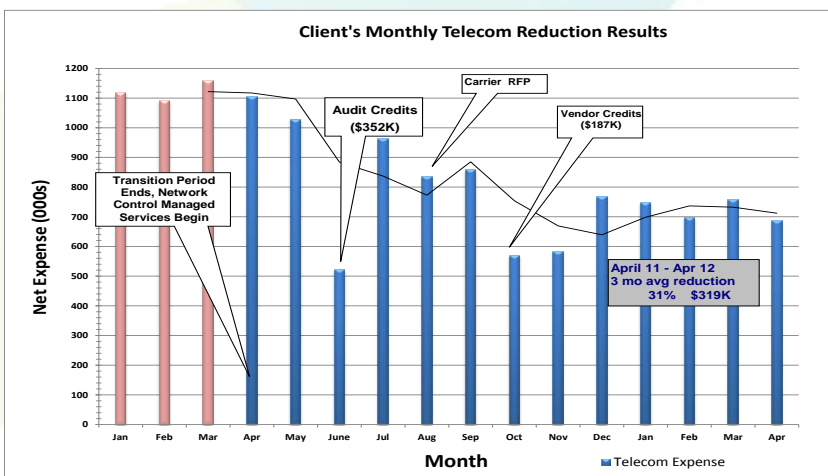
### REPORTING and ANALYTICS

We capture telecom-related data so inventory, expenses, and service levels can be tracked, predicted, and controlled. We create reports and online dashboards for our customers' employees, managers and Senior IT staff. Exception reports are pushed to the individuals who need to take timely action. Reports are:

- Consolidated across carriers, services, and locations.
- Summarized Exception and Management reports.
- Customized to your business needs.
- Report categories include contract compliance, usage and expense trends, billing disputes and resolution.
- Designed for managers, by managers to better manage and control your services and reduce cost.

### TYPICAL CUSTOMER ANALYSIS

Our Account Managers simplify usage; billing and expense information to ensure customers are well informed without being distracted by superfluous data. This is accomplished by consolidating data into meaningful scenarios and demonstrating how telecom actions drive expenses as well as operational results. The chart below illustrates one customer's results in the first 12 months using Network Control.



### Customer Comments

"Network Control has been our telecom resource for eight years. They keep on proving their value by protecting us from carrier billing errors and getting better contract pricing. Outsourcing is the only way I could have a team with their skills. Their fixed outsource pricing is the best value we have found."

**Director of IT, Silicon Valley Semiconductor Company**

"I hired Network Control to replace two outsourcing companies. They did a fraction of what Network Control does at the same price. Finally my telecom environment and services are organized so I always know what our company is using and how much it's going to cost."

**CIO, Financial Institution**

"Our Account Manager acts like a corporate employee in the way she runs our internal and vendor meetings and teams up with our procurement and legal staff. Since we went from an in-house solution to Network Control five years ago, I have reduced my telecom spend by \$3.5 million."

**VP of Information Systems, Manufacturing Company**

### Valued Customers



### Network Control

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